

TRANSCRIPT

COCHIN INTERNATIONAL AIRPORT LIMITED EVENT: 30TH ANNUAL GENERAL MEETING

Event Date / Time: 26th September 2024 11.00 a m (IST)

Event Duration: 35.08 Minutes

Good morning, everybody (Company Secretary). The Company Secretary informed that the AGM had been convened and conducted via video conferencing in accordance with the circulars issued by the Ministry of Corporate Affairs (MCA). He stated that he had joined the meeting from the Government Secretariat, Thiruvananthapuram through video conference.

Thereafter, the Managing Director welcomed the Directors, members, and other invitees to the Annual General Meeting.

The Company Secretary stated that, throughout the meeting, the sound system of all shareholders would remain muted. CIAL had received requests from 13 shareholders to speak at the Annual General Meeting, and these shareholders were requested to speak when their names were announced.

The Company Secretary further stated that the shareholders who had not been able to cast their votes through remote e-voting could cast their votes electronically throughout the meeting and for 15 minutes after the conclusion of the meeting.

The Chairman ascertained the quorum. Since the quorum as per Article 72 and Section 103 of the Companies Act, 2013 was present through video conferencing or other audio-visual means, the Chairman declared that the meeting was in order and commenced the proceedings.

The following points were highlighted by the Chairman in his speech to the shareholders of the Company-

1. The Company had earned a revenue of Rs.1,014.21 crores, a profit before tax of Rs. 552.37 crores, and a profit after tax of Rs.412.58 crores.
2. The Company had achieved a 31.6% increase in gross revenue and a 54.4% rise in net profit compared to the previous year.
3. The record revenue and profit were attributed to the company's efficient financial management, which ensured optimal resource allocation and cost control. Additionally, the excellent marketing efforts played a crucial role in driving customer satisfaction, further boosting financial performance.
4. A 45% dividend was recommended to the shareholders by the Board of Directors.
5. CIAL had embarked on an expansion plan of Rs.1,300 crores, which included the expansion of the International Terminal at a cost of approximately Rs. 700 crores.
6. The expansion of the International Terminal would result in an increase in aircraft parking bays from 44 to 52, an increase in the apron area by 11 lakhs, and an expansion of the terminal area from 15 lakhs to 21 lakhs.

7. In the financial year 2023-24, Cochin International Airport handled over 1.05 crore passengers, representing an increase of 16 lakhs. Additionally, there were a total of 70,203 aircraft movements during this period.
8. Four out of seven mega projects had been completed this year, including the Import Cargo Terminal, Digi Yatra, modernization of the fire brigade, and the Aero Lounge.
9. The Chairman thanked the Board of Directors and shareholders for their continued assistance and cooperation.

After the Chairman's speech, the Company Secretary stated that the Notice convening the meeting, the Report of Board of Directors & Auditors along with annexures thereto and the Financial Statements for the financial year ended 31st March 2024, as circulated to all the members in compliance with the relevant circulars of MCA, were taken as read. Then, he read out the subject matter of the following resolutions to be passed by the members of the Company-

1. Ordinary Resolution - To receive, consider and adopt the Standalone & Consolidated audited Balance Sheet as at 31st March 2024, the Statement of Profit and Loss for the year ended on that date, annexures and schedules thereto and the reports of the Directors and Auditors of the company
2. Ordinary Resolution - To declare a Dividend on equity shares of the Company for the year ended 31st March 2024
3. Ordinary Resolution - To appoint Sri. E.M Babu (DIN: 0078889) as Director of the Company who retires by rotation and being eligible, offers himself for re-appointment.
4. Ordinary Resolution - To appoint Sri. N.V George (DIN: 00278319) as Director of the Company who retires by rotation and being eligible, offers himself for re-appointment.
5. Ordinary Resolution - Ratification of remuneration payable to the Cost Auditor of the Company M/s. BBS and Associates, Cost Accountants, Ernakulam (ICAI Firm Registration No: 00273) for the financial year 2024 - 25.

13 speaker shareholders who had registered with the Company were then invited to speak at the AGM. The Chairman provided the following responses to the speaker shareholders:

1. A wide range of facilities had been arranged at CIAL's new 0484 Aero Lounge, including 41 guest rooms, 3 board rooms, 2 conference halls, a gym, a library, a restaurant, a spa, etc. To ensure the smooth operation of the lounge, steps were being taken to appoint an operator. Once the operator is in place, details regarding the rates and services offered would be made available on the CIAL website and/or through the helpdesk.
2. The listing of shares is possible only through an Initial Public Offer (IPO). Considering the regulatory requirements pertaining to the debt-equity ratio, CIAL currently had no plans to go for an IPO. This had been communicated in detail in the previous Annual General Meetings of CIAL.

3. After the commissioning of the new International Import Cargo Terminal, CIAL's capacity to handle cargo had increased to 2 lakh MT per year. Sophisticated equipment and machinery had been used in the cargo complex, and the existing cargo complex is now fully utilized for export activities.
4. The construction of CIAL's Five-Star Hotel is progressing rapidly and is expected to be operational by the end of November 2024. The opening of this hotel is anticipated to significantly boost CIAL's non-aeronautical revenue.
5. A commercial zone with advanced facilities is being developed on the opposite side of the airport at an estimated cost of Rs. 132 crores, and it is expected to be operational by the end of 2026. Currently, efforts are being taken to appoint a competent contractor for the construction activities.
6. To overcome the inconvenience experienced by passengers due to the shortage of car parking space at the domestic terminal, CIAL is currently expanding the solar roof car parking area to accommodate an additional 600 cars. The construction work is expected to be completed by the end of November 2024.
7. The Business Jet Terminal, which began operations in December 2022, had successfully handled 2,000 services so far. To further expand private jet operations, promotional activities are being conducted, which are expected to have a positive impact on CIAL's future growth.
8. The CIAL staff canteen is exclusively for CIAL employees and staff of associated agencies. It had been clarified in previous Annual General Meetings that these facilities would not be available to shareholders.
9. So far, 78% of shareholders had dematerialized their shares. Of the 28,000 shareholders, over 21,000 had completed the dematerialization process, which included shares valued at Rs. 463 crores. In other words, 97% of CIAL's total paid-up capital of Rs. 478 crores had already been converted to dematerialized form.
10. CIAL would take the initiative for the construction of the Akaparambu Railway Overbridge, in collaboration with Southern Railway.
11. The Central Government had issued a notification for the formation of a new road from Alappuzha to Karayamparambu. To provide easier access for passengers traveling to the airport, a proposal had been submitted to the National Highway authorities to establish an entry and exit point on this road, near the airport.
12. The safety and security of CIAL Airport are managed by the Central Industrial Security Force under the Bureau of Civil Aviation Security (BCAS). Any priority for CIAL shareholders could only be granted in accordance with BCAS guidelines.

Then the Company Secretary thanked the members for their participation and announced the formal closure of the 30th Annual General Meeting of the Company. The meeting ended at 11.35 am (IST) on 26th September 2024 and permitted to cast votes on resolution 15 minutes thereafter. The video of the Annual General Meeting is also made available on our website for kind reference.